

# Current Best-in-Class (BIC) Solutions by Category

## Multiple Categories

1. GSA Global Supply Requisition Channel

## Professional Services Category

2. **MANDATORY BIC:** Identity Protection Services (IPS) • Preferred usage, mandatory consideration per [OMB Memo M-16-14](#)
3. GSA Smart Pay 2 & GSA Smart Pay 3
4. OASIS
5. OASIS Small Business

## IT Category

**MANDATORY BICS FOR WORKSTATIONS:** Choose from four authorized sources for standard configuration laptops and desktops per [OMB Memo M-16-02](#):

6. ARMY CHES ADMC2
7. NASA SEWP
8. NITAAC CIO-CS
9. IT Schedule 70\*
10. **MANDATORY BIC:** FSSI Wireless on IT Schedule 70\* • Directed for civilian agency use per [OMB Memo M-16-20](#)
11. GSA COMSATCOM Program
  - a. Transponded Capacity & Subscription Services on IT Schedule 70\*
  - b. Complex Commercial SATCOM Solutions (CS3)
12. 8(a) STARS II
13. Alliant & Alliant 2
14. Alliant Small Business & Alliant 2 Small Business
15. Enterprise Infrastructure Services (EIS) & Network
16. NITAAC CIO SP3 Small Business
17. NITAAC CIO SP3 Unrestricted
18. Veterans Technology Services 2 (VETS 2)

**\*IT Schedule 70 note:** Spend on FSSI Wireless and the special item numbers (SINs) listed below is considered Tier 3/BIC; all other IT Schedule 70 spend is considered Tier 2.

- 132-8 Laptops and Desktops
- 132-32 Term Software License
- 132-33 Perpetual Software License
- 132-34 Maintenance of Software as a Service
- 132-54 COMSATCOM Transponded Capacity
- 132-55 COMSATCOM Subscription Services

## Travel Category

19. **MANDATORY BIC:** City Pair Program • Mandatory with limited exceptions for civilian employee air travel per [41 CFR 301-10](#)
20. Civilian Employee Relocation on Schedule 48
21. FedRooms
22. U.S. Government Rental Car Program

## Transportation & Logistics Category

23. **MANDATORY BIC:** AutoChoice for Vehicle Purchasing • Mandatory for non-tactical vehicle purchases per [41 CFR 26.501-1](#)
24. **MANDATORY BIC:** DLA Direct Delivery Fuels Solution • Mandatory for annual commercial fuel requirements ≥10,000 gallons in accordance with [41 CFR 101-26.602-3](#)
25. **MANDATORY BIC:** DOD Next Generation Delivery Service (NGDS) • Mandatory for small package delivery services per [OMB Memo M-17-29](#)
26. GSA Fleet for Vehicle Leasing

## Medical Category

27. DOD/VA High-Tech Medical Equipment
28. DOD/VA Joint National Contracts for Generic Pharmaceuticals
29. VA Hearing Aids

## Industrial Products & Services Category

30. FSSI Janitorial & Sanitation Supplies (Jan/San)
31. FSSI Maintenance, Repair & Operations (MRO)

## Human Capital Category

32. OPM/GSA Human Capital & Training Solutions (HCaTS)
33. OPM USA Learning

## Facilities & Construction Category

34. FSSI Building Maintenance & Operations (BMO)
35. USACE Facilities Reduction Program (FRP)

## Security & Protection Category

36. DHS Body Armor III
37. Reduced Hazard Training Ammunition (RHTA)

## Office Management Category

38. FSSI Office Supplies (OS3)

# Best-in-Class & Spend Under Management Defined

## Best-in-Class (BIC) Acquisition Solutions

The Best-in-Class acquisition designation identifies government-wide contracts that satisfy [key criteria](#) defined by the Office of Management and Budget (OMB).

Best-in-Class solutions are vetted, well-managed, and recommended—and in some cases required<sup>1</sup>—for use. Interagency category teams have worked to designate over 30 Best-in-Class contracts to reduce the amount of effort individual buyers spend finding and researching acquisition solutions.

Widespread adoption of Best-in-Class solutions will—

- Maximize the government's shared purchasing power, allowing agencies to leverage volume discounts;
- Help agencies operate more efficiently by reducing administrative costs and contract duplication; and
- Expand sharing of government-wide buying data, leading to better-informed business decisions.



## Spend Under Management (SUM)

Spend under management (SUM) is the percentage of an organization's spend that is actively managed according to category management principles—or smart decision-making to buy similar goods and services through best-value solutions. Increasing SUM will decrease costs, contract duplication, and inefficiency leading to better buying outcomes.

Within the context of the government-wide category management initiative, OMB defines SUM as spend on contracts that meet defined criteria for management maturity and data-sharing. OMB uses the following tiered rating scale to evaluate agency spend:

- **Tier 3, Best-in-Class Solutions** – Dollars obligated on Best-in-Class contracts.
- **Tier 2, Multi-Agency Solutions** – Dollars obligated on multi-agency contracts that satisfy rigorous standards set for leadership, strategy, data, tools, and metrics.
- **Tier 1, Mandatory-Use Agency-Wide Solutions** – Dollars obligated on agency-wide contracts with mandatory-use or mandatory-consideration policies, along with standards set for data-sharing and other criteria.
- **Tier 0, Spend NOT Aligned to Category Management Principals** – Dollars obligated on contracts that do not fit into one of the three tiers above. Agencies should analyze Tier 0 spend to find opportunities for shifting to higher-tiered acquisition solutions.

Using recommended buying channels like Best-in-Class solutions helps increase spend under management, leading to more robust government-wide buying data and better buying practices. [To learn more, please check out our training offerings announced in the Training & Events area of the Acquisition Gateway.](#)

<sup>1</sup> Pursuant to OMB Memoranda or other policy.